



2025 COO AGENDA - OPERATIONS TREND RADAR

Challenges And Trends For Manufacturing Company.

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Content.

- 01 WHY – Organization must act
- 02 HOW – Organization must act
- 03 WHAT – Organization must do
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Polycrises Force Manufacturing Companies To Act.

SUPPLY CHAIN DISRUPTIONS



RISING COSTS



TECHNOLOGICAL CHANGE AND ADAPTATION



ENVIRONMENTAL SUSTAINABILITY



CONSUMER DEMAND AND MARKET VOLATILITY



TRADE AND GEOPOLITICAL UNCERTAINTY



FINANCIAL CONSTRAINTS

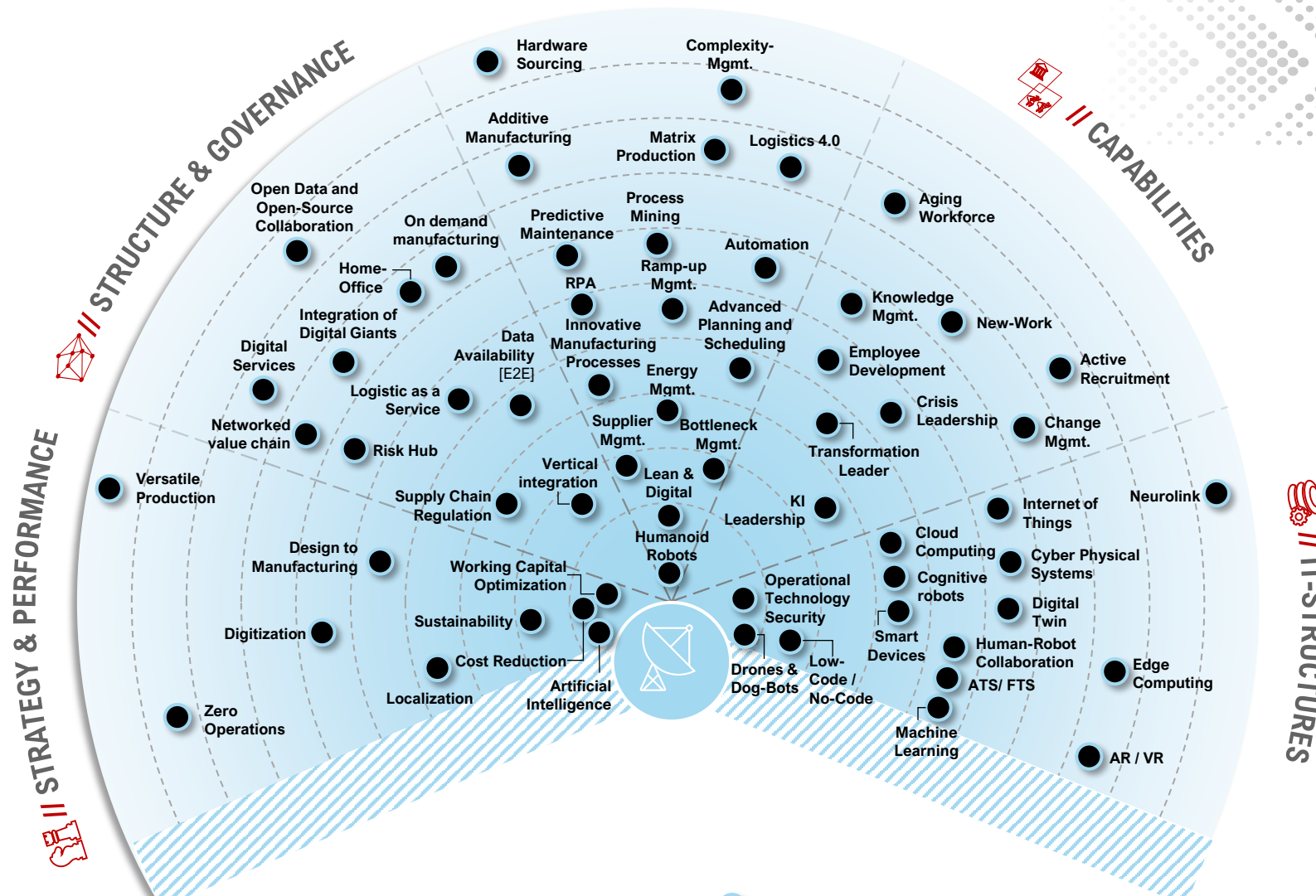


LABOR SHORTAGES



Cost Reduction Is Still A Main Topic.

PROCESSES



● Operations Trends in 2025

TOP 10 OPERATIONS TOPICS IN 2025

	2024	2025
1. Working Capital Optimization	1	-
2. Cost Reduction	6	↑ +4
3. Artificial Intelligence	2	↓ -1
4. Operational Technology Security	7	↑ +3
5. Humanoid Robots	30	↑ +25
6. Bottleneck Management	3	↓ -3
7. Supplier Management	5	↓ -2
8. Lean & Digital	10	↑ +2
9. Localization	16	↑ +8
10. Sustainability	9	↓ -1

COOs Must Take Actions.



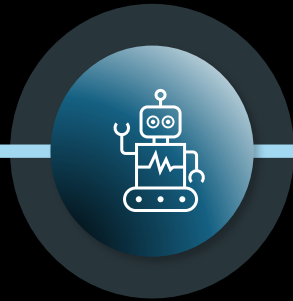
#1

Focus on **cost reduction** and efficiency by implementing process **optimization** techniques, **automation** or **working-capital optimization** to minimize costs and improve overall efficiency.



#2

Put **suppliers** and **customers** back in the **focus** of operations and design a **resilient** operations **footprint**.



#3

Adapt **technological changes** by embracing cutting-edge **innovations** like **RPA**, **AI**, and **humanoids** and integrate these into the **supply chain** and **production** processes



#4

Manage **geopolitical** and **trade uncertainty** by staying informed about global **trade regulations** and build flexibility into your supply chain strategies to **mitigate risks** associated with international tensions and trade disruptions.



#5

See **crisis** as a **permanent condition** & develop internal **crisis** and **performance management** capabilities

Successful Customer Projects In Operations.

EXAMPLE #1

SUPPLY CHAIN
BENCHMARKING.



COSTS **-3,5%**

RISKS **-28%**

RESILIENZ **+22,5%**

EXAMPLE #2

OPERATIONS COSTS
BENCHMARKING.



COSTS **-7,3%**

LEAD-TIMES **-32%**

EXAMPLE #3

HUMANOID MARKET &
POTENTIAL ANALYSIS



LABOR COSTS **-27%**

AUTOMATION **+72%**

EXAMPLE #4

WORKING CAPITAL
OPTIMIZATION.



COSTS **-15%**

STOCKS **-28%**

Your Contact Person.



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